

Efficiency East Midlands presents an essential event for organisations interested in exploring approaches to understand and effectively implement the power of collaboration

## DRIVING VALUE AND EFFICIENCY IN SOCIAL HOUSING THROUGH HARNESSING THE POWER OF COLLABORATION

“EEM, guided by its membership, will continuously promote and share good procurement practice and collaborative working with its supply chain with the specific aims of increasing the effectiveness of services to residents and investing in the communities its members serve.”

### OFFICIAL LAUNCH

**Monday  
19 July  
Castle Donington  
Race Circuit  
Registration  
9.00 am for a  
9.30 am start—  
2.00pm**

Collaborative procurement is continuing to rise in prominence as pressure on public sector spending intensifies, and demands for smarter, joined-up procurement increases.

**Efficiency East Midlands (EEM)** is a brand new Procurement and Benchmarking Consortium of housing providers. Its key aim is to bring together all Registered Housing Providers in the East Midlands to show how working together can bring savings to their organisations

The establishment of Efficiency East Midlands offers a significant opportunity for social housing consortia to share best practice, undertake joint sourcing, promote schemes designed to improve local employment and reduce negative environmental impact.

**EEM** Efficiency  
East Midlands



#### **Who Should Attend:**

Chief Executives, Directors, Heads of Procurement, Heads of Asset Management

#### **Objective:**

The event will bring together a range of people with experience in building, regeneration, sustainable homes and environments and will seek engagement with other potential social landlords in the region and encourage broader participation in the region on the collaborative efficiency agenda.

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# Agenda and Breakout Sessions

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AGENDA	BREAKOUT SESSIONS
<b>9.30 – 9.35</b> Opening address: Mark Johnson, Chairman Efficiency East Midlands	<b>10.10 -10.50</b> <b>Warm Homes, Greener Homes</b> Ellie Horwitch-Smith, Senior Carbon Management Consultant, Faithful & Gould Warmer Homes, Greener Homes was published in March 2010. It is the Government strategy for energy management of housing and sets a number of key targets up to 2020. This workshop will walk you through the strategic priorities and actions and explain why advance preparation and procurement will play a key role in securing maximum benefit for your portfolio and your residents.
<b>9.35 – 9.45</b> HCA Guest Speaker Paul Schofield	
<b>9.45 – 10.10</b> Why EEM: Pete Smith Head of Procurement, Nottingham City Homes	
<b>10.10 – 10.50</b> Breakout Sessions	
<b>10.50 – 11.20</b> Refreshments	
<b>11.20 – 11.35</b> The Value of Benchmarking: Carl Bairstow Project Manager, Efficiency North	
<b>11.35 – 11.40</b> Table Discussion Outline: Mark Johnson	<b>Employment &amp; Skills -</b> Rhianna John, Trowers and Hamlins This workshop will explain how Employment and Skills can be incorporated into tenders through procurement using the Employment and Skills Plan approach that supports outcomes and provides opportunities. The Employment and Skills plan approach will be utilised in the Efficiency East Midlands tender process supporting its members’ requirements in fulfilling their employment objectives and their individual Sustainable Community Strategy.
<b>11.40 – 12.10</b> Table Discussion 3 Topics Efficiency East Midlands are aligned to the requirements of members. Feedback received from these sessions will inform the EEM Board and enable the effective direction of the consortium.  Each round table discussion will last for 10 minutes and investigate the needs of the sector within the East Midlands region: • Frameworks                      • Membership                      • Benchmarking	<b>Collaborative Procurement -</b> Iain Walsh, Group Operations Director, Valueworks Obtaining Value for Money and obtaining the best prices for quality products is vital in the current climate. This workshop will outline the real benefits of collaborative procurement through a Consortium such as Efficiency East Midlands. We will discuss how maximum benefits can be gained by members through volume and being part of Efficiency East Midlands
<b>12.10 – 12.40</b> Feedback from Table Discussions	<b>Greening the Supply Chain -</b> Steve Hale Assistant Director Asset Management, Nottingham City Homes. Sustainability has become a key feature in public sector procurement; from the way in which contractor proposals are evaluated to materials used in construction and refurbishment and ultimately the products and services used to run your business. This workshop will illustrate why sustainable, or green, procurement is crucial to your organisation, how to embed it into practice, and avoid potential conflicts with procurement rules.
<b>12.40 – 13.30</b> Lunch & Networking	
<b>13.30 – 13.55</b> Closing address - Mark Johnson	
<b>13.55 -14.00</b> AOB	

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# Event Registration

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Please enrol the following delegates for this event:

- 1 .....Job Title .....
- 2 .....Job Title .....
- 3 .....Job Title .....

Please list your preferred Breakout Sessions in order of preference ie 1st, 2nd 3rd choice

- Delegate 1: .....
- Delegate 2 .....
- Delegate 3: .....

*\*Please note that some sessions will be restricted and therefore allocated on a first come first served basis)*

Organisation.....

Housing Stock .....

Address: .....

.....

.....

Telephone: .....

Email: .....

Mobile Tel No: .....

**This event is FREE and is designed for delegates from  
Local Authorities, ALMO’s and RP’s.**

**Places are limited and will be allocated on a first come, first served basis.**

**CLOSING DATE FOR REGISTRATIONS—12 JULY 2010**

**Please email this reservation to Efficiency East Midlands at:  
efficiencyem@gmail.com**

Efficiency East Midlands is a Project funded by the Homes & Communities Agency to share best practice across Housing Providers undertaking refurbishment and maintenance works across the East Midlands